

Eris Property Group signs affiliation agreement with Avison Young

Eris Property Group and Avison Young have launched a new affiliation agreement. Eris' occupier solutions and leasing and investment brokerage businesses will operate as Avison Young South Africa, servicing clients throughout South Africa and in sub-Saharan Africa.



Source: Thissatan Kotirat © [123RF.com](https://www.123RF.com)

These added business lines build on the existing Avison Young South Africa business. The South African affiliate will continue to be led by Avison Young principal Mark Latham, who is joined by Eris' head of corporate real estate solutions Debbie Bands as co-head and principal.

Said Bands: "This affiliation marks an exciting new chapter for Eris, bringing with it the opportunity to leverage Avison Young's global platform and technology-led insights to better service our existing clients and bring new clients onboard. Particularly in the occupier services space, which is a key strategic growth area for us, this international affiliation will drive development and fast-track change within our business."



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Expanded service offering

The affiliation with Eris has allowed Avison Young to expand its service offering to include property and facilities management, asset and fund management, valuations, retail services, property development in addition to the existing occupier, advisory and agency services.

Said Latham: "When we launched Avison Young in South Africa in June 2021, we had a clear mission to build a meaningful business and deliver exceptional service to our clients. The affiliation with Eris allows us to achieve this envisioned growth faster and to scale the business quicker by leveraging Eris' team, the services they provide and the geographical platform across South Africa and the region."

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