

Apple now world's most valuable brand, ending Google's four-year term at the top, says WPP's BrandZ

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Emerging markets account for 19 of the top 100 brands according to WPP company Millward Brown Optimor in its 2011 study of the Most Valuable Global Brands.

Registering a staggering 84 percent increase in value over the past year, Apple has emerged as the most valuable brand in the world, ending the four-year reign of Google at the top of the table in the sixth annual BrandZ Top 100 Most Valuable Global Brands study.

The Apple brand, as calculated by Millward Brown Optimor, a WPP company, has increased in value by 859 percent since 2006 and now stands at \$153.3 billion. Other key findings in the study are that during the economic recovery of the last year, the combined value of all the brands in the top 100 has risen by 17 percent and is now worth \$2.4 trillion. In terms of geography, according to the 2011 BrandZ study, 19 of the Top 100 brands now originate in "BRICs" markets, versus only two in 2006.

Said Charles Foster MD Millward Brown Africa, "South Africa contributes to many of the top brand valuations through their global owners. Brands like Coca-Cola, McDonalds, Marlboro and Vodacom, and to a lesser extent Apple and Google have their contribution counted in the global numbers. Interestingly, we do have South African Company's brands in the form of SABMiller with Millers Light, and Naspers, who hold a sizeable stake in Tencents, making the global ranks, testament to the local management's ability to break into the globe. Whilst unfortunately no purely SA brand makes it into the top 100 list, MTN is probably the closest to making it, with perhaps Sasol and some of the banks close behind".

"The importance of brand for global business success is becoming increasingly significant," said David Roth at WPP. "In the last year, the global economy shifted from recovery to real growth, the combined value of all brands in the Top 100 ranking has risen by 64 percent since 2006 and is now worth \$2.4 trillion. Strong brands, while not immune to the vicissitudes of the market, are more protected, prepared, resourceful and resilient."

The BrandZ Top 100 Most Valuable Global Brands study, commissioned by WPP and conducted by Millward Brown Optimor, identifies and ranks the world's most valuable 100 brands by their dollar value, an analysis based on financial data combined with consumer measures of brand equity.

The Most Valuable Global Brands 2011

Rank	Brand	Value in \$ million	Brand Value change from 2010
1	Apple	153,285	+84%
2	Google	111,498	-2%
3	IBM	100,849	+17%
4	McDonald's	81,016	+23%
5	Microsoft	78,243	+2%
6	Coca-Cola*	73,752	+8%
7	at&t	69,916	-
8	Marlboro	67,522	+18%
9	China Mobile	57,326	+9%
10	GE	50,318	+12%

*The Brand Value of Coca-Cola includes Lites, Diets and Zero

"Our brand valuations are a powerful measure of an organization's ability to create real and lasting value for shareholders," said Eileen Campbell, CEO of brand research company Millward Brown. "By nurturing its brand and constantly innovating, Apple is able to command a high price premium and weather economic turbulence, providing a global business success story that other brands can learn from."

"Business leaders can embrace brand management as a critical competency for building long-term financial value," she added. "Compared with an overall improvement of 13 percent in the world's equity markets during 2010, the best brands grew their value 30 percent faster."

Other key findings highlighted in this year's research report include:

- **One in five brands is from the BRICs:**

This year, 19 brands come from emerging markets compared to two in 2006 and 13 in 2010. The growing presence of brands from BRICs in this global ranking highlights the expanding purchasing power of people in these countries. While many of these brands are buoyed by the size of their local customer base, many more now have international ambition including Petrobras in Brazil (No. 61 in the ranking with a brand value of \$13.4 billion); ICICI Bank in India (No. 53 and worth \$14.9 billion) and China's largest search engine Baidu. Now listed on the NASDAQ index, Baidu has a brand value of \$22.5 billion and moves up 46 places in the ranking to number 29. Despite these successes, consumers in the BRIC regions continue to favor Western brands. Louis Vuitton, for example, (for which Brazil is its second-largest market) benefited from the new energy and confidence in the BRICs region. Its 23 percent growth in brand value to \$24.3 billion has helped this luxury retailer achieve 26th place in the ranking, a three-spot increase from 2010.

- **Heritage brands stay relevant in a technology age:**

Coca-Cola (No. 6), GE (No. 10), IBM (No. 3) and McDonald's (No. 4), stand out in this study of global brand strength as brands that have survived for more than 50 years. Leadership, strategy and tactics aside, what all of these companies have in common is their use of brand to remain relevant to consumers and drive global business success.

- **Technology and telecom brands dominate the ranking:**

Technology brands, which make up one-third of the Top 100 brands, continue to demonstrate their relevance in our daily lives. While Apple leads the ranking, it is followed in second place by Google, with a brand value of \$111.5

billion, and IBM in third place with a brand value of \$100.9 billion. Facebook makes its debut in the Top 100 ranking this year at No. 35 with the highest increase in brand value, 246 percent, making the brand worth \$19.1 billion. Online retailer Amazon also edged past Walmart to become the No. 1 retail brand and 14th overall, with a 37 percent rise in brand value to \$37.6 billion.

• **Fast food, luxury and technology brands led brand value appreciation:**

Each of the 13 market sectors covered in this study grew in value over the last year. Fast food led the sector growth (22 percent) followed by luxury (19 percent) and technology (18 percent). The oil and gas sector experienced the slowest rate of growth (1 percent).

• **Tech and convergence create brand interdependencies:**

Brands are ever more dependent on their use of technology to win consumers' hearts and minds. The brand values of Burberry, Chanel, Louis Vuitton and Coca-Cola all benefited from their use of technology for example by harnessing social media and apps. At the same time, the dependencies demonstrated in the physical world between applications, devices and operating platforms are creating similar branded interdependencies. Brands that are aware of the risks can leverage these associations to drive value and growth.

• **Toyota reclaims position as most valuable car brand**

demonstrating the power of strong brands to recover from the most fundamental challenges to product efficacy and reputation. Toyota's brand, which is rated by consumers as "great value," rose 11 percent to \$24.1 billion.

The BrandZ Top 100 Most Valuable Global Brands study is the only valuation in the world that takes into account what people think about the brands they buy alongside rigorous analysis of financial data, market valuations, analyst reports and risk profiles. The research report, which is available online, includes a ranking and analysis of the Top 10 most valuable brands for key regions of the world and 13 market sectors. [Download the complete BrandZ ranking](#), including regional and category breakdowns. The rankings and a great deal more are also available as a free application for the iPhone, iPad, Nokia, BlackBerry and Android from www.brandz.com/mobile.

Rank	Brand	Brand Value 2011 (\$B)	% Brand Value Change vs. 2010	% Brand Value Change vs. 2009
1	Google	102.8	64%	
2	Microsoft	71.6	2%	
3	IBM	100.9	1%	
4	Amazon	37.6	37%	
5	Facebook	19.1	246%	
6	Walmart	33.4	1%	
7	Apple	23.7	8%	
8	Toyota	24.1	11%	
9	Mercedes-Benz	18.2	1%	
10	McDonald's	18.2	22%	
11	Starbucks	17.5	8%	
12	Nike	16.9	5%	
13	Unilever	16.8	1%	
14	Johnson & Johnson	16.7	1%	
15	Procter & Gamble	16.6	1%	
16	Novartis	16.5	1%	
17	GlaxoSmithKline	16.4	1%	
18	Roche	16.3	1%	
19	Novo Nordisk	16.2	1%	
20	Sanofi	16.1	1%	
21	Novartis	16.0	1%	
22	Novartis	15.9	1%	
23	Novartis	15.8	1%	
24	Novartis	15.7	1%	
25	Novartis	15.6	1%	
26	McDonald's	18.2	22%	
27	Starbucks	17.5	8%	
28	Nike	16.9	5%	
29	Unilever	16.8	1%	
30	Johnson & Johnson	16.7	1%	
31	Procter & Gamble	16.6	1%	
32	Novartis	16.5	1%	
33	Novartis	16.4	1%	
34	Novartis	16.3	1%	
35	Novartis	16.2	1%	
36	Novartis	16.1	1%	
37	Novartis	16.0	1%	
38	Novartis	15.9	1%	
39	Novartis	15.8	1%	
40	Novartis	15.7	1%	
41	Novartis	15.6	1%	
42	Novartis	15.5	1%	
43	Novartis	15.4	1%	
44	Novartis	15.3	1%	
45	Novartis	15.2	1%	
46	Novartis	15.1	1%	
47	Novartis	15.0	1%	
48	Novartis	14.9	1%	
49	Novartis	14.8	1%	
50	Novartis	14.7	1%	

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