

# Nedbank to match-make at The Disruption Agenda

Nedbank has announced the Top 10 Innovators sourced from around the globe that they will connect to major corporates and business leaders in partnership with Silicon's Valley's Plug and Play, the world's largest innovation platform, at The Disruption Agenda 2018.



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Nedbank recently announced the expansion of their US partnership with Plug and Play, the world's largest innovation platform, to include South Africa for the first time.

Together, the entities will connect 10 visionary entrepreneurs from around the world to business leaders at The Disruption Agenda to be held in Johannesburg, South Africa in September.

"We're incredibly excited for the ten startups that are going to be part of The Disruption Agenda. The most important thing for Nedbank is to get pilots and experiments underway and push straight through to commercialisation where possible," says Stuart van der Veen, head of disruption and innovation at Nedbank CIB. "We've engaged with our most forward-thinking clients and they will be participating in both the deal-flow sessions and be present at the actual pitches of the startups."

Nedbank initiated their relationship with Plug and Play, described as the ultimate matchmaking machine between startups

and corporates, two years ago as a sponsor of the global FinTech programme. Startups selected to engage at The Disruption Agenda represent both African and global startups from across industry sectors.

Startups selected for The Disruption Agenda ( in no particular order):

**Koniku:** Starts with the premise that biology is the most advanced technology on earth. Their belief is that Bio is Tech. Koniku builds living machines with synthetic biology. Machines which can detect fake food, design taste, detect explosives, infectious diseases, cancers and more. Nature is our open source library.

Currently, the company grafts custom proteins which act as sensors on living cells – neurons - and encapsulate them within a silicon chip. The chips – Koniku Kore's - will one day power the next generation of cognitive robots – synthetic cognition.

**Airware:** Airware is an enterprise drone analytics company helping enterprises leverage today's rapidly advancing technologies (such as drones, cloud computing, machine learning and more) to safely see and sense their sites and structures to improve productivity, mitigate risks, and take workers out of harm's way. Airware enables enterprises to harness aerial data and turn it into valuable business insights that can be shared and acted on across sites, teams, and geographies. Their solutions enable enterprises to reinvent their organisations for the digital era by translating aerial data into business impact.

**Sentiance:** Sentiance analyses sensor data to understand human behaviour and context so clients can develop new products and services that turn the Internet of Things (IoT) into the Internet of You. Sentiance context intelligence enables solutions for lifestyle-based insurance, contextual marketing and commerce, smart mobility, connected health, smart home, smart city and connected car.

**LifeQ:** LifeQ implements a unique multi-disciplinary approach underpinned by in-depth knowledge and understanding of human physiology and systems biology to extract and deliver relevant and meaningful person-specific digital biomarkers from various curated data sources.

They are a science and technology company that want people from all walks of life to enjoy optimal health. LifeQ generates, and makes available, high-value personalised health information, which would traditionally be inaccessible or only obtainable through costly, invasive and inaccessible means.

**Wasteless:** Wasteless is a machine-learning solution with real-time tracking for grocery stores looking to offer customers dynamic pricing based on a product's expiration date. Wasteless takes machine learning capabilities used online and brings them to Brick and Mortar outlets. Tracking products at the item level, automating manual processes, and applying dynamic pricing have been the foundation of successful e-commerce platforms enabling them to substantially increase their profits. Wasteless allows supermarkets to close the gap and compete in the digital era.

**Trueface AI:** Trueface computer vision solutions augment any existing camera feed into intelligent, actionable data capable of identifying persons-of-interest, objects and more. Trueface AI provides facial recognition and spoof detection solutions for clients of all sizes. It provides an API, on-premise solution and a no-code solution for identity management. The Trueface mission is to educate on the benefits of computer vision and make it accessible for businesses looking for more unique and secure solutions.

**Aerobotics:** Aerobotics provides farmers around the world with world-leading pest and disease management systems for tree crop protection using drone and satellite data. Aerobotics' software, Aeroview, empowers Tree Crop Farmers to identify early stage problems in their orchards. Used in conjunction with the Aerobotics' Aeroview Scout App on their smartphone, farmers are able to locate problem areas on a tree-by-tree basis. Achieving success for over 6 million trees to-date, Aerobotics is setting the standard for tree crop analytics globally and innovating the agricultural processes as we know them.

**What3Words:** What3Words is a universal addressing system provides a precise and incredibly simple way to talk about

location. They have divided the world into a grid of 3m x 3m squares and assigned each one a unique three-word address. Better addressing can enhance customer experience, deliver business efficiency, drive growth and support social and economic development. It was the first system designed for voice and human interaction with machines.

**Dispel:** Dispel makes cloaking technology, rendering networked infrastructure and endpoints invisible and segmented, stopping attackers from gaining actionable knowledge usable in a cyber attack. Dispel cloaking is a secure overlay network in which applications can be deployed, or around which infrastructure can be concealed. They accomplish this cloaking through network-level Moving Target Defense: an orchestrated mass-virtualisation and encryption technology designed to disrupt attacker's operations. An offensive, moving target defence stops attacks well ahead of older technologies. Dispel has established a security program, ensuring customers have a high degree of confidence and trust in their stewardship of customer data and operations.

**IoT.nxt:** IoT.nxt has developed a world-leading framework that makes efficiencies, cost savings and increased revenue from IoT (Internet of Things) a reality for businesses. The IoT.nxt platform allows rapid deployment and businesses to action an Internet of Things strategy with little disruption to current operations.

The major strength of the IoT.nxt framework is that the solution is technology-agnostic. They can help digitise any industry, any system and any process. IoT.nxt lays the foundation for rapid digitisation, creating agile, efficient, future-proofed businesses. They'll help you create an interconnected, interoperable ecosystem without disrupting your business.

### **Proudly South African startups**

"Some of the best startups in the world, when it comes to disruption, exist right here in South Africa. LifeQ, IoT.nxt and Aerobotics are proudly South African startups that will be participants in the event," adds van der Veen, "one of the founders of Koniku is Nigerian who is now based in Berkeley in the United States. They're the world's first neurocomputation company, so essentially looking at neurons and genetically editing them to be able to detect small traces of substances, for example, explosives, illicit materials and even disease, anything a dog's nose can sense."

"Aerobotics is a Cape Town-based but global startup, now focusing on drone analytics, looking at agriculture and tree crops. So, from the startups attending The Disruption Agenda, we see massive value for clients as well as for the ecosystem at large."

The 10 startups attending The Disruption Agenda are from across the globe, with half based in Silicon Valley, but their solutions are all applicable to the African continent.

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