

Sales Executives

Remuneration:	basic plus commission
Location:	Cape Town
Education level:	Matric
Job level:	Mid
Type:	Permanent
Reference:	#SALES
Company:	Topco Media

Are you a sales superstar with a passion for B2B media? Ready to take your career to the next level? Topco Media, a leader in the industry, is looking for you!

About us:

Topco Media is a renowned name in the world of B2B media, known for its innovation and excellence. We specialise in delivering cutting-edge solutions to empower businesses and industry leaders.

The role:

As a B2B media salesperson at Topco Media, you will:

- Forge valuable relationships with business leaders and decision-makers.
- Craft and present bespoke media solutions that drive results.
- Collaborate with a talented team of professionals.
- Thrive in a dynamic, performance-driven environment.
- Achieve and surpass sales targets while enjoying competitive compensation.

We're on the lookout for individuals who:

- Have a deep interest in B2B media and a keen understanding of the industry.
- Exhibit exceptional communication and negotiation skills.
- Flourish in a high-paced, results-oriented atmosphere.
- Are self-motivated, goal-driven, passionate and determined.
- Advantage: general knowledge of technology, digital transformation and it's impact on business and society
- Bring previous sales experience (media sales experience is a plus).

Cape Town based candidates will take preference.

How to apply: Send your resume to emlyn.dunn@topco.co.za

Posted on 04 Apr 08:25, Closing date 3 Jun

Apply

Emlyn Dunn
emlyn.dunn@topco.co.za
086 000 9590

Or apply with your Biz CV

Create your CV once, and thereafter you can apply to this ad and future job ads easily.

Apply

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